

Is Autoweb's® GlobalSource™ right for you?

- Does your organization spend excessive time and resources compiling engineering data and related documents for RFQs?
- Does sending RFQ packages to geographically dispersed locations cause inflated lead times and unwanted expense?
- Is your current RFQ process difficult to manage?
- Is the sensitive information distributed in your RFQs protected from unwanted eyes?

GlobalSource™ - Electronic bid management at your fingertips.

As pressure mounts to deliver high quality products to the market more quickly, manufacturers are increasingly reliant on trading partners to perform integrated engineering and design activities. Globalization, pressures to innovate and fluctuating supply market conditions require manufacturers to quickly and efficiently perform procurement activities.

Traditional request for quote (RFQ) processes are excessively time consuming and resource intensive. Unnecessary manual effort is required to aggregate content and distribute RFQ packages for bidding purposes. Time spent performing manual tasks delay the RFQ process and divert resources from high value activities or core job functions.

As organizations expand globally, traditional RFQ distribution models become less efficient. Physically shipping RFQ packages to potential suppliers adds lead time and expense. Email lacks the security and bandwidth necessary to distribute large bid packages safely.

Autoweb's® GlobalSource™ is an electronic process to aggregate and distribute bid packages, consisting of engineering data and related documents, in a secure, auditable, and

efficient manner. Available as an independent solution or integrated into Autoweb's Fusion-DX platform, GlobalSource leverages existing global connectivity to implement and manage RFQ processes related to product development, design and engineering initiatives. Utilizing the same encryption and security techniques built into the Intellectual Property Exchange platform, GlobalSource effectively protects sensitive data without interfering with the RFQ process.

Benefits

Reduce time and effort with an efficient electronic RFQ process

- Distribute bid packages globally without incurring excess lead time
- Send one bid package to multiple responders

Reduce shipping and production costs

- Leverage existing communication channels
- Eliminate print and media costs

Increase data security

- Protect intellectual property with user identification and data encryption

GlobalSource

Increase RFQ visibility and manageability

- ↳ Built-in transaction logging and reporting provides standardized RFQ process management

Features

Administrative capabilities

- ↳ Ability to identify multiple administrators to create, delete and transmit bid packages.
 - One assignable administrator per bid package
- ↳ Allows multiple users to contribute to an individual bid package

Multiple implementation options

- ↳ Hosted and Enterprise configurations available

Supports all file and document types

- ↳ Engineering data (CAD files)
- ↳ Business documents (Word, Excel, PowerPoint, etc.)

Multiple connectivity options

- ↳ OFTP/ENGDAT
- ↳ FTP
- ↳ Autoweb Proprietary Networks

Transaction logging and reporting

- ↳ Ability to generate filterable transaction reports to manage bid packages

Bi-directional communication

- ↳ Provides for both originator and responder initiated communications, encompassing both the distribution and aggregation of RFQs

Security and encryption

- ↳ Employs user authentication techniques and multiple levels of encryption to protect sensitive information

Like all of Autoweb's products, GlobalSource can be easily accessed through the Autoweb Gateway with a simple internet connection.

Autoweb Overview

Autoweb is a leading global provider of engineering data management and exchange services. With over 20,000 users from more than 2,800 companies in 45 countries, Autoweb connects the global manufacturing community. Thousands of companies trust Autoweb with their most sensitive intellectual property including:

- ↳ BAE Systems
- ↳ Daewoo
- ↳ DaimlerChrysler
- ↳ Delphi
- ↳ Faurecia
- ↳ Ford
- ↳ General Motors
- ↳ Honda
- ↳ Honeywell Aerospace
- ↳ Mercedes-Benz
- ↳ Mitsubishi
- ↳ Nissan
- ↳ Pratt & Whitney

To learn more about Autoweb's products and services, contact us at learnmore@autoweb.net or visit our website, www.autoweb.net



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